



# INSIGHT

1006 1st Avenue – Manson, IA 50563 – Phone: 888-437-3835 – [www.starenergyfs.com](http://www.starenergyfs.com)

## General Manager Comments

Hi Everyone,

Attached to your statement and newsletter you will see an insert regarding our new and easier to read statements that will soon be coming out. We are excited about the change and the steps we are taking to provide excellent customer service.

I hope everyone who has received a refined fuel or propane contract has signed them and returned them to our office. With the hurricanes that have hit our southern coast these last couple weeks, markets have been on the rise and you will want to make sure you are protected against market volatility.

**We appreciate your business and always look forward to serving you.**

*“Young people need good models not critics.”*

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### Choose the Pink E15 Nozzle to Fight Breast Cancer October 1 - 31

\*E15 Approved for Use in All 2001 and Newer Vehicles\*

**3¢ per gallon donated to the National Breast Cancer Foundation for every gallon of E15 purchased during Breast Cancer Awareness Month**

*To learn more, visit:  
[www.iowaRFA.org/PinkatthePump](http://www.iowaRFA.org/PinkatthePump)*

Everybody knows someone whose life has been impacted by breast cancer. The Pink at the Pump campaign is a way for everyone to show their support. So why not use E15? The majority of vehicles that pass through our locations can use it. E15 is good for your car, good for Iowa and in the month of October it's a good way to show your support for a great cause! Last year we donated \$1,341.18 towards the National Breast Cancer Foundation, help us meet our company goal of \$2,000.00 this year.

### FS Extended Life Antifreeze – DID YOU KNOW?

**Did you know over 40% of engine failures are related to coolants?**

FS Extended Life OAT Coolant/Antifreeze features and patented Organic Acid Technology (OAT) formula that delivers total cooling systems protection for 1,000,000 miles on-road (8 years or 20,000 hours off-highway) without the use of supplemental coolant additives (SCA's). Organic corrosion inhibitors provide superior wet sleeve liner cavitation and corrosion protection for all cooling system metals.

**We have you COVERED for all your COOLANT needs!**



Star Energy FS has a full time career opportunity available! We are looking for a Service Technician for our northwestern Iowa territory. If you are interested please apply online at [www.growmark.com/careers](http://www.growmark.com/careers).



As we approach colder weather the use of FS Sure Flo diesel fuel cold flow improver could save you precious time and money. For pennies per gallon add FS Sure Flo to Dieselx Gold Premium diesel fuel for excellent cold weather protection. Contact your STAR Energy FS salesman for more details.



Now that the conversion to the FAST STOP Express has been completed, I am asking for your help by letting us know when the pumps are down or not working correctly. Since all of our 18 locations are unattended we are only aware of an issue at the site when someone calls us. The sooner we are made aware of a problem the sooner we can send a STAR Energy FS representative to the site and make the needed repairs. We have installed a yellow sticker on all of our pumps communicating the contact information both day and night. We pride ourselves on offering quality renewable fuel products, along with a very reliable 24 hour a day fueling station.

Our expectation is that all of the sites are also kept clean and present a positive image and experience to our customers. The garbage will be emptied regularly, washer fluid will be fresh, mowing and snow removal will be well maintained and all of the pumps will be in good working condition.

I would also like to give you my personal contact information if you would like to reach out to me personally **with any** comments or suggested recommendations.

We appreciate your business and look forward to serving you in the future.

**Jason Stauffer 515-370-3127**

**Problems with the Pump?  
Please let us know!  
888-437-3835  
After Hours Emergency Number  
800-597-9071**

## Office Connection



**Penny  
Lewis**

Service Dept. /  
Customer Service

1 Year of Service



**HOMETOWN**  
Fort Dodge, IA



**FAVORITE SONG**  
Anything Prince

Penny enjoys reading &  
spending time with family.



### FAVORITE QUOTE

"Be who you are & say what you feel because those who mind don't matter and those who matter don't mind."

## NORTHEY ENCOURAGES IOWANS TO PREPARE FOR PROPANE NEEDS AS IOWA HEADS IN TO FALL AND WINTER

DES MOINES – Iowa Secretary of Agriculture Bill Northey encourages ag businesses, farmers, rural residents and other Iowans that use propane to consider taking steps to ensure adequate propane supplies this fall and winter.

"It is encouraging that propane inventories in the Midwest are within the five-year average and have steadily increased over the summer," Northey said. "But it is important for users to be prepared. Ensuring adequate supplies on hand now can help avoid any possible unforeseen spikes in demand later this year."

The U.S. Energy Information Administration (EIA) reports propane production at 1.85 million barrels per day as of Aug. 18<sup>th</sup>. That is up from 1.7 million barrels per day a year ago. EIA reports that U.S. propane stocks as of August 18<sup>th</sup> are at 72.2 million barrels compared to 96.1 million barrels a year ago. Lower supply levels are attributed primarily to export pressures.

Actions that farmers and other propane users can take now in order to prepare for this fall and winter include:

- Making sure propane supplies for grain drying, livestock facilities, homes and machine sheds were full going into the fall season.
- Take advantage of early buy/booking programs
- Consider expanding on-site capacity at facilities and homes
- Communicate early and regularly with propane suppliers

According to the August 27<sup>th</sup> USDA National Agricultural Statistics Service's *Iowa Crop Progress & Condition* report, forty-one percent of the corn crop has reached the dent stage, eight days behind last year and four days behind the 5-year average. The USDA *Crop Production* report forecasts Iowa corn production at 2.46 billion bushels, which would be the third highest yield and production on record behind 2016 and 2015, respectively. The slightly later crop maturity coupled with a forecasted high crop yield will likely mean a steady demand for propane use for grain drying throughout the fall months.